PROFESSIONAL PORTFOLIO

Amazon Account Management

Faisal Farooq

Catalog Management | Listing Optimization
Suppressed Listing Troubleshooting | Inventory Operations

I help sellers organize catalog operations, resolve listing issues and plan inventory.



Practical support for Amazon sellers

I manage catalog and listing tasks in Seller Central, investigate listing issues, and use Amazon reports to support stock planning. My approach combines careful data checks with clear client updates and follow-through.

Catalog and listings

Manual updates and flat-file uploads
Parent–child variations and attribute checks
Listing quality and data accuracy

Listing and policy issues

Suppression and policy-notification review
Listing corrections and appeal preparation
Seller Support cases and follow-up

Inventory operations

Restock and Business Reports analysis
Six-month inventory forecasting
Shipment planning support and reporting

Account support

Account Health monitoring
Marketplace research and planning
Product image and listing-data coordination

Creating parent–child variations

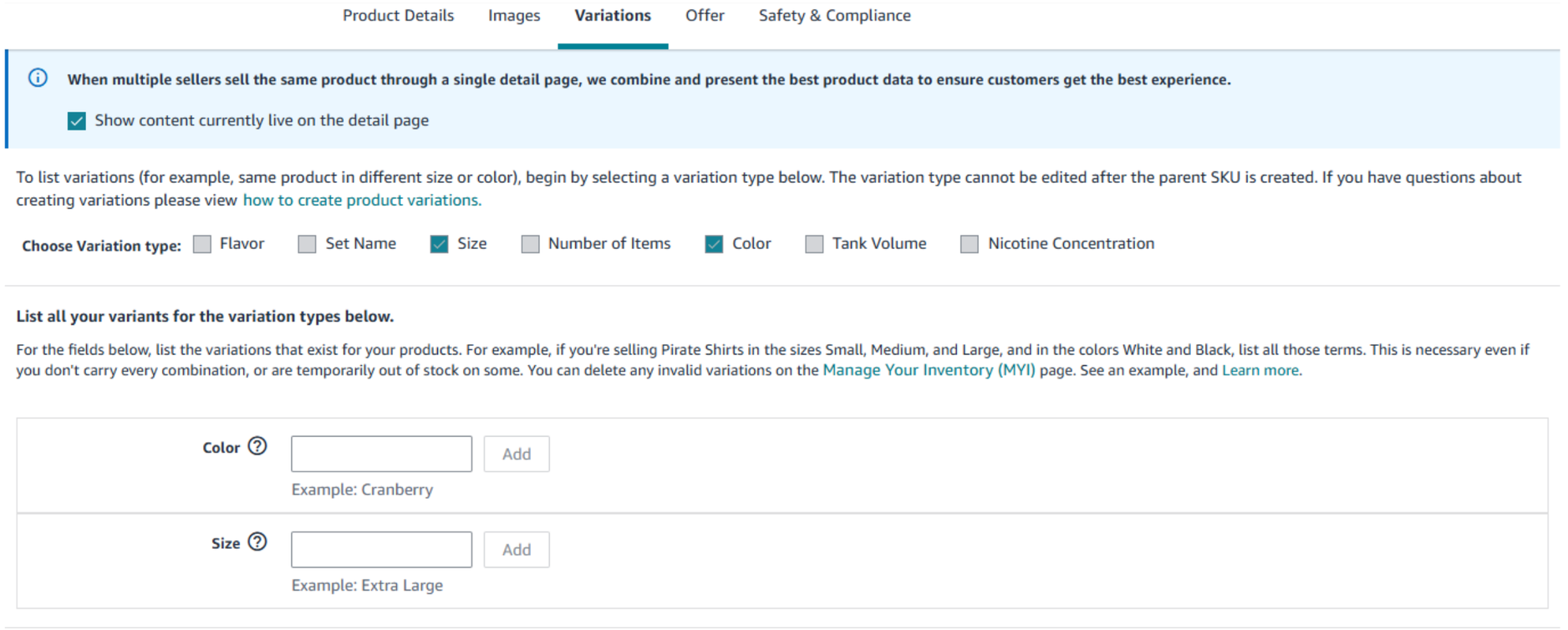
I prepared and uploaded the variation file, then verified the parent–child grouping in Seller Central.

Listing Identity			Variations		
SKU	Product Type	Listing Action	Parentage Level	Parent SKU	Variation Theme Name
ABC123	ACCESSOF	(Default) Create or Replace	Parent	ABC123	Size/Color
	CIGARETTE_	Edit (Partial Update)	Child		COLOR/SIZE
	CIGARETTE_	Edit (Partial Update)	Child		COLOR/SIZE
	CIGARETTE_	Edit (Partial Update)	Child		COLOR/SIZE
	CIGARETTE_	Edit (Partial Update)	Child		COLOR/SIZE
	CIGARETTE_	Edit (Partial Update)	Child		COLOR/SIZE
	ELECTRONIC_	Edit (Partial Update)	Child		COLOR/SIZE
	ELECTRONIC_	Edit (Partial Update)	Child		COLOR/SIZE
	ELECTRONIC_	Edit (Partial Update)	Child		COLOR/SIZE
	ELECTRONIC_	Edit (Partial Update)	Child		COLOR/SIZE
	ELECTRONIC_	Edit (Partial Update)	Child		COLOR/SIZE
	ELECTRONIC_	Edit (Partial Update)	Child		COLOR/SIZE
	ELECTRONIC_	Edit (Partial Update)	Child		COLOR/SIZE
	ELECTRONIC_	Edit (Partial Update)	Parent		COLOR/SIZE

Original report view. Grey marks cover client SKU values only. The template example row remains visible.

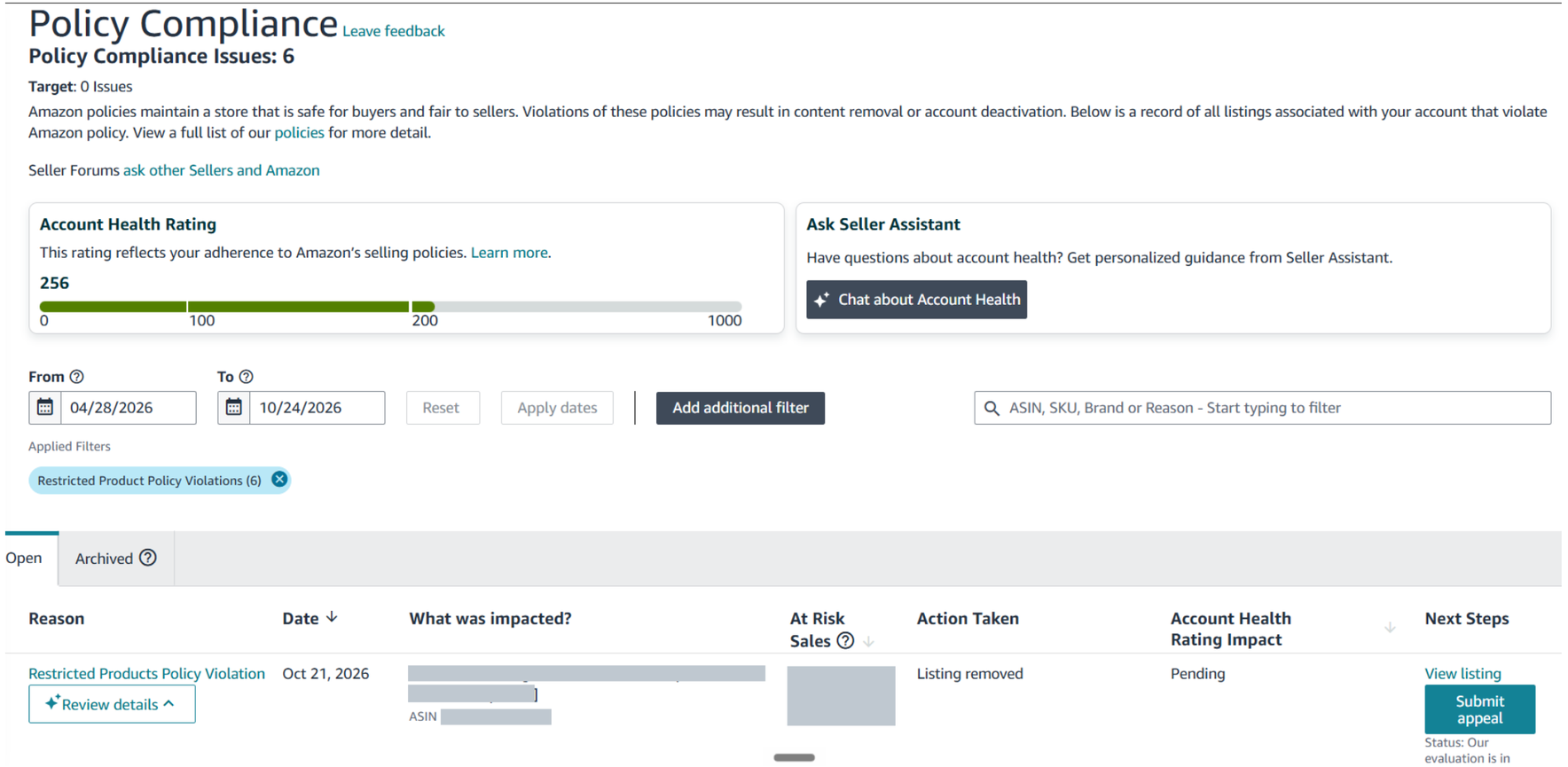
Variation configuration in Seller Central

The original editor shows Size and Color selected as the variation dimensions.



Original Seller Central crop. This view shows configuration, not the complete child-listing table.

Restricted-product listing troubleshooting



Original Policy Compliance screen. Grey marks cover confidential listing and sales details.

My actions

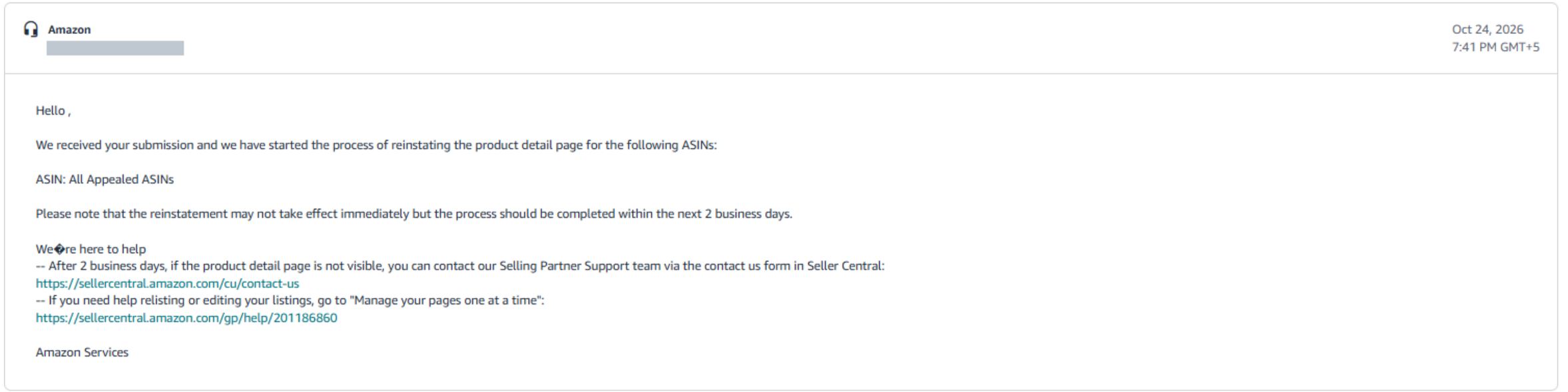
Reviewed the policy requirements.

Corrected the listing wording and appealed.

Requested a manual review after the initial appeal did not resolve the issue.

Amazon confirmed reinstatement had begun

Following the appeal and escalation, Amazon stated that it had started the reinstatement process for the appealed listings.



Amazon

Oct 24, 2026
7:41 PM GMT+5

Hello ,

We received your submission and we have started the process of reinstating the product detail page for the following ASINs:

ASIN: All Appealed ASINs

Please note that the reinstatement may not take effect immediately but the process should be completed within the next 2 business days.

We re here to help
-- After 2 business days, if the product detail page is not visible, you can contact our Selling Partner Support team via the contact us form in Seller Central:
https://sellercentral.amazon.com/cu/contact-us
-- If you need help relisting or editing your listings, go to "Manage your pages one at a time":
https://sellercentral.amazon.com/gp/help/201186860

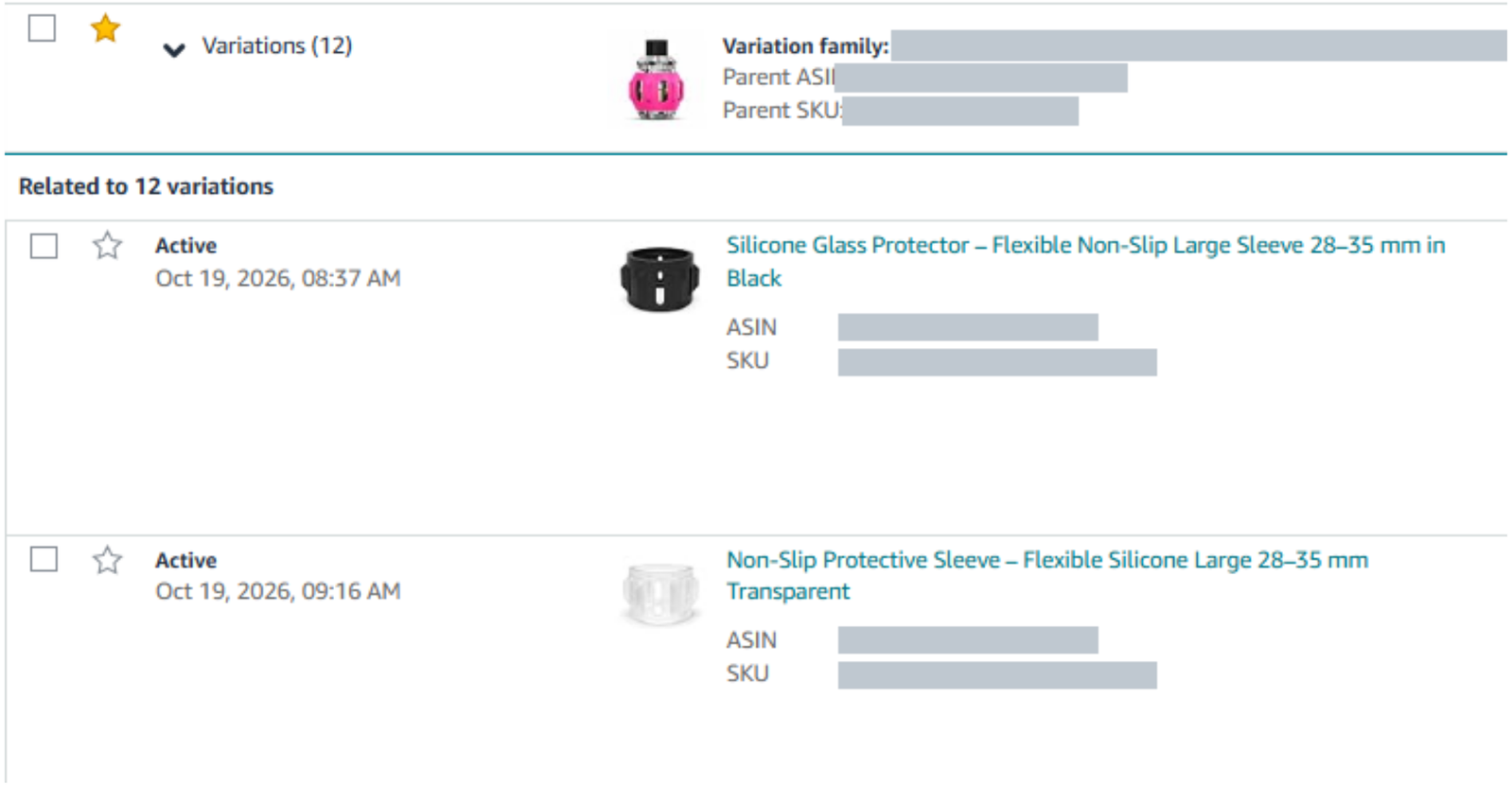
Amazon Services

What this evidence establishes

Reinstatement initiated. Amazon’s message expected completion within two business days.

The matching listings show Active status

Both listings match the identifiers in the supplied appeal records.
The original Seller Central screenshot shows each listing marked Active.



Identifiers and business details redacted. Status dates are not presented as reinstatement dates.

Six-month inventory forecasting

I used Amazon’s Restock Inventory Report and the previous six months of Business Reports sales data to create a six-month forecast.

USA Shipment Plan — October 2026 to March 2027

6-month plan. USA is calculated first, from actual Amazon sales and the Amazon Restock report. The requirement below is for the whole 6 months — it is not an immediate shipment quantity.

ASSUMPTIONS USED (linked — change them on the Assumptions tab)	
Monthly forecast growth — planning assumption	
Safety stock — planning assumption	
packing speed (units per minute)	
Confirmed production order (in	

PRODUCT			ACTUAL (Amazon)			FORECAST OCT 2026 – MAR 2027								6-MONTH PLAN	
Merchant SKU	Product	Pack Qty	Last 30 Days Sales	Total Available in Amazon	Days of Cover (at last-30-day rate)	Oct 2026	Nov 2026	Dec 2026	Jan 2027	Feb 2027	Mar 2027	Oct–Mar Demand	45-Day Safety Stock — Planning Assumption	Additional USA Stock Required for 6-Month Plan (packs)	Additional USA Stock Required for 6-Month Plan (individual
	Standard Black — single														
	Standard Transparent — single														
	Standard Pink — single														
	Standard Blue — single														
	Standard Green — single														
	Standard Orange — single														
	Standard Red — single														
	Standard Fluorescent — single														
	XL Black — single														
	XL Transparent — single														

Original planning worksheet. Client figures are redacted. Forecasts and safety stock are planning assumptions.

A clear process with checks at each stage

01	**Understand the task**	Review the client’s objective and available data.
02	**Investigate**	Identify the issue or required catalog update.
03	**Check constraints**	Review listing information and relevant requirements.
04	**Prepare the update**	Document the proposed correction or planning output.
05	**Confirm authorization**	Obtain client approval where the task requires it.
06	**Execute**	Carry out the authorized change or escalation.
07	**Verify and report**	Check the resulting status and explain what remains open.

The steps adapt to the task: a catalog update, policy case and forecast each require different checks.

Client feedback on LinkedIn

LinkedIn recommendation Robert Fathers

The recommendation describes Amazon operations across four countries and highlights reliability, communication and initiative.

Recommendations

Show all pending

Received (3) Given

Robert Fathers · 1st

October 26, 2026, Robert was Faisal's client

I have had the pleasure of working with Faisal, and I can confidently say that he has become an invaluable part of our business.

Faisal now manages our Amazon operations across four countries, taking responsibility for everything from day-to-day account management to resolving the many challenges that come with Amazon FBA. Whatever the issue, he approaches it with diligence, professionalism, and a determination to find a solution.

What I particularly appreciate about Faisal is his reliability and excellent communication. He keeps me informed, takes initiative, and handles an increasingly wide range of responsibilities without needing constant supervision.

As our business continues to grow internationally, I find myself relying on Faisal more and more. He has earned my trust through his commitment, attention to detail, and willingness to go above and beyond what is expected.

I would have no hesitation in recommending Faisal to any business looking for a dedicated, knowledgeable, and highly dependable Amazon account manager. He is a genuine asset to our company.

Let’s discuss your Amazon operations

Catalog accuracy.
Clear follow-through.

If you need help with variations, listing issues or inventory planning, message me through Upwork or LinkedIn to discuss the task.

Tools used in the work shown

Amazon Seller Central Excel / spreadsheet reporting
Category Listings Report Restock Inventory Report Business Reports